

JERMAINE HAY

CONTACT



London, Greater London SW12
0NQ



07497333157



jermainehay1234@gmail.com

SKILLS

- Critical decision-making skills
- Field client assessments
- Excellent communication skills
- Multi-skilled engineering
- LGV driving
- CPA
- MET1
- CENWAT
- CoNGL PD1
- CCN1
- Problem-solving
- DIY projects

ACCOMPLISHMENTS

- Implemented new, interactive employee scheduling system to monitor, gauge and project staffing needs.
- Achieved certification through the Power Training Programme (Still waiting on portfolio)

LANGUAGES

English: First Language

Spanish:

A1

Beginner

HOBBIES

- Regularly Attend Gym
- Play Football when my schedule allows
- Excellent Chess Player

Ambitious engineer experienced in analysing processes and operations for improved safety. Systematic in reviewing performance and incident reports. Diligent in maintaining updated knowledge of changes in health and safety regulations for complete and up-to-date compliance.

EXPERIENCE

August 2020 to Current

Medical Technician *Medequip*, London, Greater London

- Developed a strong rapport with other medical professionals, including local hospital staff, to foster quality and efficient patient care.
- Delivered reliable emergency medical equipment..
- Demonstrated exceptional knowledge of medical terminology to communicate with multidisciplinary teams.
- Conducted equipment inspections and vehicle checks in adherence with required maintenance schedules.
- Identified need for specialised medical assistance and advised on-site personnel of initial assessment findings.
- Performed D.I.Y in clients households to ensure their safety in own home
- Load and unload Van in the morning and at end of shift.

November 2016 to June 2020

Property Consultant *Century 21*, London, Greater London

- Prepared and sent marketing material to leads, increasing enquiries by 20% in 2 months.
- Developed innovative marketing strategies for high-value properties, increasing property value profits by 8%.
- Wrote and filed reports each day on current leasing activities.
- Trained staff on compliance, policies and procedures in order to maximise success.
- Collaborated with property managers to keep units ready for new tenants and oversee smooth moves.
- Provided potential tenants a tour of the property.
- Received, checked and processed applications for new leases.
- Coordinated open house events to boost client interest in property.
- Met and exceeded sales goals through consultative sales techniques and closing abilities.

June 2012 to December 2015

Assistant Manager *William Hill*, London, Greater London

- Worked with drive and determination to consistently exceed targets, leading by example to motivate high-achieving teams.
- Improved customer satisfaction and sales through considered coordination with colleagues, enhancing overall care and service.
- Processed cash and card payments efficiently, returning change with absolute accuracy.
- Obtained customer feedback for process improvements in support of long-term business strategies.
- Inspired and motivated 5 staff members to achieve KPIs.

EDUCATION

2015

Diploma of Higher Education Business Management
Coventry University, Coventry, COV